



Cybersecurity Defense Ecosystem

#1 Independent Resource for the Cybersecurity Channel Community (MSPs, MSSPs and SOC's)

www.cybersecuritydefenseecosystem.com





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More to come

Advisors

Plus our community of MSP/MSSP/SOC members to ensure everything stays on the right track!





Mission

Empower our channel partner members to strengthen the cybersecurity posture for both themselves and their clients, save costs, improve productivity and grow business!



Why Join?

Join and collaborate with a growing community of over 6,000 MSPs, MSSPs and SOC's to build and scale your cybersecurity managed services business practice 365 days a year

Exclusive members-only access to one of the most powerful and comprehensive cybersecurity resources for channel partners in the World



Are you a good fit? Is cybersecurity a priority for your business? If yes, then you are probably a good fit!

Join the CDE. It's FREE to join. If you like, upgrade anytime to the \$595 annual VIP Membership to access more benefits and discounts. Explore and leverage all of the "freemium" benefits before deciding. Cancel anytime.

Member Benefits

01

News

Stay updated and explore the latest advancements in cybersecurity solutions through our trusted platform. Enjoy monthly newsletter updates and listen to our CISO podcast featuring special guests.



02

Events

Join us for engaging in-person and virtual events that connect channel partners with vendors and experts, featuring a dedicated A-Team. Participate in peer group breakout sessions for a richer experience.



03

Peer-Groups

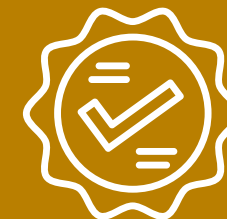
Join a Cyber Mastermind Peer Group with fellow Cyber-First channel partners to collaborate, develop, and expand your cybersecurity business.



04

Compliance

You need this platform or third-party to manage all government and insurance compliance regulations - you could do this in-house but best to outsource.



05

Cyber Insurance

A modern insurance solution that features its own cybersecurity posture compliance oversight service, guaranteeing competitive rates while providing proof of compliance.



Member Benefits

06

vCISO

Tap into our network of virtual Chief Information Security Officers (CISOs) who possess the expertise, experience, and solutions needed to address any cybersecurity challenge or breach.

CISO

07

AI Sales

Improve the way you sell risk tolerance to your clients, with the playbook, research proposal skills, and expertise needed to improve closing rates and sales growth, all powered by AI .



08

AI Marketing

You have the option to either learn or outsource this AI-Powered next-generation digital marketing to enhance brand awareness and generate sales leads.



09

Certifications

Cybersecurity Certification for MSPs and clients as well as educational development in cybersecurity from multiple providers offering certification options.



10

Tech Stack

We currently maintain a directory of 200+ select vendors for our community to explore; however, we aim to narrow this down to approximately 50 of the best CDE certified solutions and platforms.



Member Benefits

11

PEN Testing

From automated penetration testing to complete Red Team engagements, we will guide you to the right organizations to ensure the job is done effectively!



12

Marketplace

You can have private label marketplace by third-party companies to help you quote, transact, renew, upsell and cross-sell automatically, using the power of AI.



13

Best Practices

Access a comprehensive 240-question assessment that allows you to compare your operations and business practices against thousands of other MSPs.



14

Public Relations

Harness the power of public relations to elevate your brand, establish thought leadership, and attract new customers, no matter where you operate.



15

Business M&A

Building the appropriate valuation for your business is essential, whether you are preparing for a successful exit, acquisition or simply looking to increase your profitability.



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More to Come

We are continually enhancing the benefits for our member community, so be sure to check back frequently and explore the updates in our monthly newsletter.



Monthly CDE newsletter and CISO podcasts with relevant cybersecurity information

FREE to attend one CDE Summit and 20% discount for each additional event

One Virtual Cyber Peer-Group Experience for FREE

10% off Digital Marketing Campaigns Powered by AI

10% off Sales Powered By AI Courses

Access to Vetted and Curated Cybersecurity Solutions Directory

10% off AI Training Courses

Discounted or Free Access to Cybersecurity Training and Certification Courses

Live and Recorded Educational Cybersecurirty Content To Share With Your Clients

**Freemium
benefits for
members to
test drive the
CDE for the
first year**

Access more benefits with additional discounts with a \$595 annual membership

PAID MEMBERS CAN ATTEND ALL
CDES EVENTS FREE AS WELL AS
IN-PERSON MASTERMIND PEER-
GROUP SESSIONS FOR FREE AT
ANY IN-PERSON CDES EVENT

Mastermind Peer Groups

Virtual CISO Services

Custom Marketplace to Manage Quotes, Transactions, Renewals and Upsell

Priority Support and Discounts from Participating Vendors

PEN Testing-as-a-Service

Cyber Insurance with Cyber Posture Monitoring

Contract Management

Exiting Your Business Consultation and M&A Introductions

Compliance-as-a-Service powered by a Platform

And More...



Cybersecurity Defense Ecosystem Summit (CDES)

CDE Freemium members attend one for FREE. Paid members attend all for FREE.



Event Contact



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More Coming Soon...

01	02	03	04	05	06	07	08	09	10	11	12	13	14	15	??
News	Events	Peer-Groups	Compliance	Cyber Insurance	vCISO	AI Sales	AI Marketing	Certifications	Tech Stack	PEN Testing	Marketplace	Best Practices	Public Relations	Business Exit	More to Come
Stay updated and explore the latest advancements in cybersecurity solutions through our trusted platform. Enjoy monthly newsletter updates and listen to our CISO podcast featuring special guests.	Join us for engaging in-person and virtual events that connect channel partners with vendors and experts, featuring a dedicated A-Team. Participate in peer group breakout sessions for a richer experience.	Join a Cyber Mastermind Peer Group with fellow Cyber-First channel partners to collaborate, develop, and expand your cybersecurity managed services.	You need this platform to manage all government and insurance compliance regulations - you can do this in-house or outsource.	A thorough solution that includes posture and compliance management oversight services, ensuring optimal rates along with proof of terms and conditions.	Tap into our network of virtual Chief Information Security Officers (CISOs) who possess the expertise, experience, and solutions needed to address any cybersecurity challenge or breach.	The objective is to sell risk tolerance to your customers, and we have the playbooks, proposals, and expertise needed to enhance closing rates, all powered by AI.	You have the option to either learn or outsource this AI-Powered next-generation digital marketing strategy to enhance brand awareness and generate sales leads.	Cybersecurity Certification for MSPs and Their Clients. As well as educational development in cybersecurity, there are multiple providers offering certification options.	We currently maintain a shortlist of 240 vendors that we recommend to our community; however, we aim to narrow this down to approximately 50 as the solutions and platforms continue to evolve.	From automated penetration testing to complete Red Team engagements, we will guide you to the right organizations to ensure the job is done effectively!	You can have a private label marketplaces developed by third-party companies to help you quote, transact, renew and upsell automatically.	We provide a comprehensive 240-question assessment that allows you to compare your operations and business practices against thousands of other MSPs.	Harness the power of public relations to elevate your brand, establish thought leadership, and attract new customers, no matter where you operate.	Establishing the appropriate valuation for your business is essential, whether you are preparing for a successful exit or aiming to enhance your profitability.	We are continually enhancing the benefits for our member community, so be sure to check back frequently and explore the updates in our monthly newsletter.
															



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Join Today!

Let's talk

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